

EXHIBIT E

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UNITED STATES DISTRICT COURT
SOUTHERN DISTRICT OF NEW YORK

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SHANA GRAY,

Plaintiff,

v.

18 CV 7336 (GHW)

THE CJS SOLUTIONS GROUP LLC,

Defendant.

-----x

New York, N.Y.
April 9, 2019
4:50 p.m.

Before:

HON. GREGORY H. WOODS,

District Judge

APPEARANCES

STEPHAN ZOURAS LLP

Attorneys for Plaintiff

BY: CATHERINE T. MITCHELL

RYAN F. STEPHAN

SEYFARTH SHAW LLP

Attorneys for Defendant

BY: CHRISTINA DUSZLAK

GENA BROOK USENHEIMER

-AND-

LITTLER MENDELSON PC

BY: JACQUELINE E. KALK

LARSON KING LLP

Attorneys for Intervenor Timothy Borup

BY: JOSEPH SNODGRASS

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1 (In chambers; parties present telephonically)

2 THE COURT: This is Judge Woods. Do I have counsel
3 for plaintiff on the line?

4 MR. STEPHAN: Good afternoon, your Honor. You have
5 Ryan Stephan and Catie Mitchell, on behalf of the Gray
6 plaintiffs.

7 THE COURT: Good. Thank you.

8 Do I have counsel for defendant on the line?

9 MS. USENHEIMER: Yes. This is Gena Usenheimer and
10 Christina Duszlak, for HCI, at Seyfarth Shaw.

11 MS. KALK: Also Jackie Kalk, from Littler, on behalf
12 of defendants.

13 THE COURT: Thank you very much.

14 Do I have counsel for intervenor Mr. Borup on the
15 line?

16 MR. SNODGRASS: Yes. Good afternoon, your Honor.
17 This is Joe Snodgrass, on behalf of Tim Borup.

18 THE COURT: Good. Thank you, all.

19 As you know, we are here to discuss the putative
20 intervenor Mr. Borup's motion to intervene and to transfer this
21 case to the District of Minnesota. I've reviewed the parties'
22 submissions and the arguments presented during our April 5
23 conference and carefully considered those issues. Still, if
24 any party would like to provide me with any additional
25 information or argument in support of your respective

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1 positions, I will invite you to do so now.

2 First, counsel for Mr. Borup, anything that you'd like
3 to add?

4 MR. SNODGRASS: No, your Honor.

5 THE COURT: Thank you.

6 Counsel for plaintiff in the Gray matter?

7 MR. STEPHAN: Just briefly, your Honor. I'm not sure
8 that this was addressed during our call last Friday, but we do
9 believe that the classes at issue, the plaintiffs are
10 different. We thought it was important to point that out. In
11 our case, we've clearly defined the case as at-the-elbow
12 support. It's a limited group of 1099 workers. Our class
13 period would go from August 2015 to May of 2017. We have
14 approximately 500 people in that class. We only brought FLSA
15 opt-in claims.

16 The Borup case, on the other hand, has defined the
17 class as all individuals classified as independent contractors.
18 That could be at-the-elbow, Epic Activation Consultants, or
19 others. My understanding is that the lead plaintiff in that
20 case worked there outside of our class period of May of 2018.
21 My understanding is that there is approximately 100 class
22 members, and in that case, he has both -- Mr. Snodgrass has
23 both FLSA opt-in and also Rule 23 opt-out claims.

24 So we just want to make sure the Court didn't get hung
25 up that we're just looking at this as a job title only type

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1 situation. We do believe that there are important differences.

2 Secondly, with regards to prejudice, if it wasn't
3 clear already, we believe that the plaintiffs in Gray here have
4 a valid settlement. By transferring this case, they would
5 suffer prejudice, there would be delay. Potentially, they
6 would be lumped in with all sorts of other independent
7 contractors, not just a narrow group that we have defined in
8 the Gray case.

9 Finally, I think -- and the parties can correct me if
10 I am wrong -- that the statute of limitations -- the tolling
11 agreement has expired in that case. To the extent that
12 litigation ensues there, there is a real risk that claims will
13 be lost if the settlement that we have achieved here will not
14 be finalized, and that the plaintiffs in this case here will
15 lose out.

16 THE COURT: Thank you.

17 You described how it is that your collective is
18 limited. Is that how your collective allegations are pleaded?

19 MR. STEPHAN: It is, your Honor. We talk about
20 at-the-elbow support staff. That's what these cases are about.
21 And once we got further along in the case and started
22 discussing resolution, we clearly merely addressed only this
23 group based on this time period, in this role only.

24 THE COURT: Thank you.

25 Is the settlement collective identical to the pleading

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1 in the complaint?

2 MR. STEPHAN: No.

3 THE COURT: Thank you.

4 It's broader in the complaint?

5 MR. STEPHAN: It may be a little bit broader in the
6 complaint, but the intent was the same for this group of
7 at-the-elbow consultants, not all independent contractors.

8 THE COURT: Good. Thank you.

9 Anything else for counsel for defendant?

10 MS. USENHEIMER: This is Gena Usenheimer. I just want
11 to pick up on what Mr. Stephan was saying. Here, our
12 settlement is FLSA collective claims only, and the
13 settlement -- the proposed settlement is structured in such a
14 way, that the only people who would be impacted by the
15 settlement are individuals who make the affirmative step to
16 cash a settlement check. So there's no prejudice to anybody
17 who doesn't want to participate in the settlement. There is no
18 prejudice to Mr. Borup. He's not even -- even if he were going
19 to receive notice of the settlement, which he's not going to,
20 because he filed outside the collective definition in our case,
21 he would have no prejudice because he could simply elect not to
22 cash his check.

23 THE COURT: Good.

24 MS. USENHEIMER: That's all I wanted to add.

25 THE COURT: Thank you very much.

1 Counsel for Mr. Borup, do you care to respond, in
2 particular with respect to the comment regarding the duration
3 of the tolling agreement?

4 MR. SNODGRASS: Yes. So as it relates to the tolling
5 agreement, and as it was submitted to this Court, the court in
6 Minnesota has issued an order, in place right now, tolling the
7 statute of limitations for everybody, and the judge also said
8 on the record, and it's also in this Court's record, that he
9 may extend tolling back beyond even the filing of the Gray
10 case. In other words, the judge has already indicated that
11 it's possible that we could capture more people, which I'm sure
12 everybody on this call would be in favor of, as getting as many
13 people as possible.

14 As far as the differences between the groupings, the
15 pleadings are identical. They're both for ATEs. There was no
16 temporal limit. In fact, the Gray complaint talks about
17 current ATEs when it was filed in August of 2018. The attempt
18 to limit, or narrow, or change the pleading in the certified
19 class was done only in the settlement process. And, further,
20 as far as the job duties themselves, Mr. Borup was the only one
21 that submitted proof saying this is what I do, this is what I
22 did, I was an ATE, and there is no proof whatsoever that
23 anybody that's part of the narrowed settlement is any different
24 than Mr. Borup.

25 So then the last issue was, well, there's no

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1 prejudice -- the defense raised the issue that there's no
2 prejudice to Mr. Borup. Well, the issue isn't whether or not
3 Mr. Borup himself; the issue is who gets to represent or should
4 represent this collective. And, certainly, Ms. Gray can settle
5 her own individual claim today. The question is who should
6 represent them in this case? And because of a wide variety of
7 reasons, first filed being amongst them, the ability to go back
8 further on the statute of limitations, the issue about strength
9 in numbers, the whole purpose behind a collective is to have
10 strength in numbers, not allow the defendant to divide and
11 conquer, as it's already doing and as demonstrated by the
12 settlement here -- in our opinion, a very weak settlement --
13 these are the reasons why the first-filed rule should be
14 faithfully applied here. There's a presumption in this circuit
15 that first-to-file rule should apply, and we think this is the
16 classic case for its application.

17 That's all I have, your Honor.

18 THE COURT: Thank you, counsel.

19 So, counsel, can I ask you to each place your phones
20 on mute, please. I'm going to rule on Mr. Borup's motion now.
21 I'll let you know after I've completed my oral decision when I
22 invite further comment from the parties. Until then, please
23 keep your phones on mute. Upon considering the arguments
24 presented today and in the parties' submissions, I'm prepared
25 to rule on Mr. Borup's motion. As I will render my decision

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1 orally, I ask counsel again to keep your phones on mute while I
2 provide my analysis.

3 For the reasons that follow, I am granting
4 Mr. Borup's -- the motion to intervene, and I'm transferring
5 the case to the District of Minnesota.

6 My analysis proceeds in two parts. First, I will
7 explain why I'm granting Mr. Borup leave to intervene. Second,
8 I will discuss why I have decided to transfer this case. As
9 the parties are well familiar with the essential facts, I will
10 not recite them in detail here. Rather, to the extent that a
11 particular fact is relevant, I will embed it in my analysis.

12 I. Intervention:

13 On February 21, 2019, Mr. Borup requested leave to
14 intervene in this case pursuant to Federal Rule of Civil
15 Procedure 24(b), which governs permissive intervention.
16 Mr. Borup does not contend that intervention as a matter of
17 right is at issue here, and so I will consider only the
18 question of permissive intervention. For the reasons that
19 follow, Mr. Borup is granted leave to intervene in this case.

20 (a) Standard:

21 Rule 24(b) provides that "on timely motion, the court
22 may permit anyone to intervene who...has a claim or defense
23 that shares with the main action a common question of law or
24 fact." Federal Rule of Civil Procedure 24(b)(1). "Permissive
25 intervention is wholly discretionary with the trial court."

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1 U.S. Postal Service v. Brennan, 579 F.2d 188, 191 (2d Cir.
2 1978). Of course, however, in exercising its discretion, a
3 court "must consider whether granting permissive intervention
4 will unduly delay or prejudice the adjudication of the rights
5 of the existing parties." In re Holocaust Victim Assets
6 Litig., 225 F.3d 191, 202 (2d Cir. 2000) (citation and quotation
7 marks omitted); Federal Rule of Civil Procedure 24(b) of (3).

8 As is apparent from the text of Rule 24(b), "The
9 threshold inquiry" in evaluating a motion for permissive
10 interpleader "is whether the application for intervention is
11 timely. Among the factors to be considered are: '(1) how long
12 the applicant had notice of the interest before it made the
13 motion to intervene; (2) prejudice to existing parties
14 resulting from any delay; (3) prejudice to the applicant if the
15 motion is denied; and (4) any unusual circumstances for or
16 against a finding of timeliness.'" Kamdem-Ouaffo v.
17 PepsiCo, Inc. 314 F.R.D. 130, 134 (S.D.N.Y. 2016) (quoting
18 United States v. Pitney Bowes, Inc., 25 F.3d 66, 70 (2d Cir.
19 1994). "While courts use these four factors as a guide, the
20 determination of whether a motion to intervene is timely must
21 be evaluated against the totality of the circumstances before
22 the court." Id. (quotation marks omitted). "Whether a motion
23 to intervene is 'timely' is [also] driven heavily by an
24 analysis of prejudice: Whether the parties to the case will be
25 prejudiced by intervention, and were the proposed intervenor

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1 will be prejudiced by being kept out of the litigation."

2 Authors Guild 2009 WL 3617732 at *2.

3 Additionally, the purported intervenor must have "a
4 claim or defense that shares with the main action a common
5 question of law or fact." SEC v. Caledonian Bank Ltd., 317
6 F.R.D 358, 368 (S.D.N.Y. 2016). The words "claim or defense"
7 were not "read in a technical sense, but only require some
8 interest on the part of the applicant." Louis Berger
9 Group, Inc. v. State Bank of India, 802 F.Supp.2d 482, 488
10 (S.D.N.Y. 2011)(quotation marks omitted).

11 "Courts applying Rule 24 'must be mindful that each
12 intervention case is highly fact specific and tends to resist
13 comparison to prior cases.'" Kemdem-Ouaffo, 314 F.R.D at 134
14 (quoting Aristocrat Leisure Ltd v. Deutsche Bank Trust Company
15 Ams., 262 F.R.D 348, 352 (S.D.N.Y. 2009).

16 (b) Application:

17 As I just articulated, the key inquiries here are (1)
18 timeliness of the intervention; (2) whether the intervention
19 would cause undue prejudice or delay; and (3) whether the Borup
20 litigation involves common questions of law or fact with this
21 case. As I find all three inquiries favor intervention here, I
22 am granting Mr. Borup leave to intervene pursuant to Federal
23 Rule of Civil Procedure 24(b). I will take up each issue in
24 turn.

25 1. Timeliness:

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1 Counsel for Mr. Borup has proffered, both here and
2 before the district court in Minnesota, that he did not become
3 aware of this litigation until January 31, 2019. Borup moved
4 to intervene on February 21, 2019. The Court does not consider
5 the intervening 21-day period a lengthy or inappropriate delay.
6 Indeed, I do not believe that any party was meaningfully
7 impacted by Borup's filing of his motion on February 21, 2019,
8 rather than on some earlier date between then and the 31st of
9 January. Indeed, while the motion to intervene may have
10 provided incentive for the parties here to conclude their
11 settlement negotiations more quickly, that can hardly be
12 considered a relevant prejudice. Accordingly, I find that any
13 delay between January 31, 2019, and February 21, 2019, was not
14 prejudicial.

15 However, under normal circumstances, Borup would have
16 been on constructive notice of this case due to its public
17 filings and docket. See MasterCard International, Inc. v. Visa
18 International Serv. Association, Inc., 471 F.3d 377, 390
19 (2d Cir. 2006). As this case was filed on August 14, 2018,
20 were I to impute constructive notice of this case's filing to
21 Borup, the question of timeliness might weigh against
22 intervention here. However, I have been presented with
23 persuasive rationale why constructive notice should not be
24 imputed here. First, as I mentioned previously, both here and
25 before the Minnesota court, counsel for Mr. Borup has proffered

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1 that his PACER searches did not reveal this case, and that, as
2 a result, he did not become aware of this case until
3 January 31, 2019. His representations have been consistent,
4 and I do not have a basis to doubt them. Accordingly, I accept
5 that PACER did not reveal this case and that counsel for
6 Mr. Borup did not know that this case had been filed until
7 January 31, 2019.

8 Also of concern here are the events which took place
9 in Minnesota. The transcript of the February 26, 2019
10 proceeding before Magistrate Judge Schultz, which I will refer
11 to simply as the transcript, reveals that CJS's Minnesota
12 counsel, including Ms. Kalk, proffered that they themselves did
13 not know that this case had been filed until some point in
14 December 2018. Transcript at 3:13-20, Docket No. 57-19. I
15 note, however, that during our last conference, Ms. Kalk
16 clarified that this case was referenced in her firm's billing
17 statements as early as the end of October 2018. Furthermore,
18 the existence of this case was not disclosed to Judge Schultz
19 at the conference before him on January 22, 2019, despite its
20 relevance to the issues discussed there. Id. at 3:23 to 5:15.
21 Indeed, Judge Schultz noted that CJS's Minnesota counsel "knew
22 the [Gray] matter existed" and that he felt that "it was not
23 fully candid with the court to not mention that [the Gray]
24 matter existed." Transcript at 5:5-7.

25 I'm concerned that what Judge Schultz described as a

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1 lack of candor may evidence an effort on the part of CJS itself
2 to cabin off this litigation. While I do not, at this point,
3 ascribe that intent to counsel for CJS, it bears on my analysis
4 of timeliness here - as part of my assessment of the totality
5 of the circumstances in this very fact-specific analysis.

6 Accordingly, in light of the full facts and
7 circumstances, as presented to me, I decline to impute
8 constructive notice of this case to Mr. Borup and accept his
9 counsel's proffer that he first became aware of this case on
10 January 31, 2019. As a result, any prejudice to the parties
11 stemming from the 21-day delay between the date that counsel
12 became aware of this case and the date on which he filed this
13 motion is minimal. On the other hand, there is a palpable
14 potentiality that the plaintiffs here could benefit from
15 Borup's intervention, distinguishing plaintiffs from
16 plaintiff's counsel.

17 Accordingly, in light of the full facts and
18 circumstances presented, I find Borup's intervention to be
19 timely.

20 2. Common question of law or fact:

21 For the reasons which follow, I find that the
22 Minnesota litigation and this case share common questions of
23 law and fact.

24 The Borup complaint defines the relevant FLSA
25 collective as "all individuals who were classified as

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1 independent contractors while performing consulting work for
2 The CJS Solutions Group LLC d/b/a The HCI Group...in the United
3 States, for the maximum time period as may be allowed by law."
4 Docket No. 40-6, paragraphs 7 to 10. The Gray complaint
5 defines the relevant FLSA collective as "all individuals who
6 were classified as independent contractors by defendant that
7 currently work, or have worked, for defendant as an ATE [at the
8 elbow] or any other similarly titled hourly paid position,
9 during the applicable statute of limitations period and have
10 not already released their claims." Complaint, paragraph 25.

11 As pleaded, the two complaints, by my lights, have
12 clearly overlapping definitions of the relevant FLSA
13 collective. Both are nationwide, both cover the "at-the-elbow"
14 consultants at issue in both cases, and both extend to the
15 maximum period covered by law. This is, in part, why the two
16 putative collectives already share one member, Mr. Backers. I
17 note that counsel for the plaintiffs in the Gray matter has
18 described the scope of the FLSA collective as substantially
19 more narrow than what's provided for in the pleading during the
20 course of today's conference.

21 Initially, the Minnesota litigation focused on a
22 particular subset of the at-the-elbow consultants who worked at
23 the Mayo Clinic. However, Judge Schultz permitted discovery of
24 a wider swath of potential collective members, including the
25 plaintiffs here, in the Gray case, in part because the Borup

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1 complaint is pleaded so as to encompass the collective here.

2 At least I understand that to be a portion of the basis for the
3 judge's determination. In sum, despite the fact that the two
4 plaintiffs held different titles at different facilities, as I
5 understand it, they were both at-the-elbow contractors who have
6 pled essentially duplicative FLSA collectives against the same
7 defendant. Given the facial overlap of the pleadings and the
8 clearly present common questions, I conclude that the two cases
9 share multiple common questions of law and fact.

10 3. Undue prejudice or delay:

11 Nor does granting Mr. Borup's motion create a risk of
12 undue prejudice or delay. I am sensitive to the fact that the
13 parties here, in this case, have engaged in protracted
14 negotiations, resulting in their proposed settlement, which is
15 currently before me for review pursuant to Cheeks. However, as
16 counsel for Borup expressed in our last conference, the fact
17 that a settlement has been proposed is not necessarily
18 indicative of a quick payout for the putative collective here.
19 I have not substantively reviewed the settlement, and I take no
20 position on its adequacy. I simply note that Judge Schultz and
21 the district court in Minnesota, given the advanced posture of
22 the Minnesota litigation, and the district court's exposure to
23 the facts may be well positioned to make a determination -- may
24 be better positioned to make a determination regarding the
25 adequacy of the settlement.

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1 I am concerned that any risk of prejudice or delay
2 here would stem from the risk that I grant Mr. Borup's motion
3 to transfer. However, any such delay or prejudice is
4 consistent, to some degree, with the underlying purpose of the
5 FLSA, to "extend the frontiers of social progress by ensuring
6 to all our able-bodied working men and women a fair day's pay
7 for a fair day's work." *Cheeks v. Freeport Pancake*
8 *House, Inc.*, 769 F.3d 199, 206 (2d Cir. 2015) - which requires
9 that the Court ensure fair settlements for putative FLSA
10 collectives. See *id.* at 206 (grounding its decision "in the
11 unique policy considerations underlying the FLSA"). In that
12 context, I don't believe that the risk to the settlement here
13 or risk of delay is undue because it permits a comprehensive
14 evaluation of the settlement by a single judge, who has full
15 knowledge of the issues presented on a broader basis.

16 I'm also concerned by what appears to be CJS's
17 strategic decision to cabin off this litigation from the
18 Minnesota litigation. CJS's strategic decision to cabin off
19 this litigation from the Minnesota litigation may have had an
20 adverse impact on the valuation of the case here. I take no
21 position on that issue beyond noting its existence. However,
22 given the potential risk to the putative collective and the
23 broad purpose of the FLSA, I find that any prejudice or delay
24 caused by granting Mr. Borup's motion is not undue. Rather,
25 any such delay of, or prejudice to, the proposed settlement

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1 reached here seems to serve the useful purpose of ensuring that
2 the court best positioned to review the settlement, and to
3 safeguard the interests of the putative collective, is deciding
4 the case. Accordingly, I do not find that granting Mr. Borup's
5 motion would lead to undue prejudice or delay.

6 Additionally, as I note from counsel for Mr. Borup's
7 comments, the underlying case in Minnesota benefits from a
8 tolling order by the Court that reduces the substance, or the
9 weight, of the concern articulated by counsel for the Gray
10 plaintiffs regarding the potential adverse effect of the delay
11 in the resolution of the case, if indeed this transfer results
12 in such a delay.

13 4. Conclusion:

14 As I've determined that Mr. Borup's application to
15 intervene is timely made, that there are common questions of
16 law and fact between the cases, and that granting the motion
17 will not result in undue prejudice or delay, I exercise my
18 discretion to grant Mr. Borup's motion to intervene.

19 II. Transfer:

20 Having granted Mr. Borup permission to intervene, I
21 turn now to his motion to transfer the case to Minnesota. For
22 the reasons that follow, that motion is granted.

23 (a) Standard:

24 The first-filed rule is a "well settled principle in
25 this circuit that 'where there are two competing lawsuits, the

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1 first suit should have priority, absent the showing of balance
2 of convenience...or...special circumstances...giving priority
3 to the second.'" First City Nat'l Bank & Trust Co. v. Simmons,
4 878 F.2d 76, 79 (2d Cir. 1989). This is in keeping with the
5 general rule among federal district courts to avoid duplicative
6 litigation. See, e.g., Colorado River Water Conservation
7 District v. United States, 424 U.S. 800, 817 (1976).

8 "The Second Circuit has emphasized the importance of
9 establishing a single determination of a controversy between
10 the same litigants. However, given the complex problems that
11 can arise from multiple federal filings, the disposition of a
12 second-filed case is not governed by a rigid test, but requires
13 instead that the district court consider the equities of the
14 situation when exercising its discretion." Wyler-Wittenberg v.
15 MetLife Home Loans, Inc., 899 F.Supp.2d 235, 247 (E.D.N.Y.
16 2012)(transferring FLSA collective pursuant to the
17 first-to-file rule)(alterations, quotations and quotation marks
18 omitted). In order for the "first-filed" rule to apply, there
19 must be "identical or substantially similar parties and claims
20 present in both courts." In re Cuyahoga Equip. Corp., 980 F.2d
21 110, 116-17 (2d Cir. 1992). However, in this circuit,
22 substantially similar does not require that the parties and
23 issues be identical. Wyler-Wittenberg, 899 F.Supp.2d at 247
24 (collecting cases).

25 "A change of venue is appropriate if: (1) the

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1 plaintiff could have brought the case initially in the proposed
2 transferee forum; and (2) transfer would promote the
3 convenience of the parties and witnesses and the interest of
4 justice." *id.* at 248 (alterations omitted, capitalization
5 altered). In deciding a Section 1404(a) motion to transfer,
6 the first question a court must ask is whether the case could
7 have been brought in the proposed transferee district. *Herbert*
8 *Ltd. Partnership v. Elec. Arts, Inc.*, 325 F.Supp.2d 282, 285
9 (S.D.N.Y. 2004). If the case could properly have been filed in
10 the proposed transferee district, the court determines whether
11 transfer actually is appropriate by weighing various private-
12 and public-interest factors. Courts in the Second Circuit
13 generally consider the following nonexclusive list of factors
14 in determining whether transfer is appropriate in a given case:

15 (1) The convenience of the witnesses and the
16 availability of process to compel the attendance of unwilling
17 witnesses;

18 (2) The convenience of the parties;

19 (3) The location of relevant documents and the
20 relative ease of access to sources of proof;

21 (4) The locus of operative facts;

22 (5) The relative means of the parties;

23 (6) The comparative familiarity of each district with
24 the governing law;

25 (7) The weight accorded to the plaintiff's choice of

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1 forum;

2 And (8) judicial economy and the interests of
3 justice."

4 Bank of America N.A. v. Wilmington Trust FSB, 943
5 F.Supp.2d 417, 426 (S.D.N.Y. 2013).

6 The "consideration of the 'interest of justice' factor
7 encompasses the private and public economy of avoiding multiple
8 cases on the same issues." Williams v. City of New York, 2006
9 WL 399456 at *3 (S.D.N.Y. February 1, 2006) (quoting Continental
10 Grain Co. v. Barge FBL-585, 364 U.S. 19, 26 (1960) ("to permit a
11 situation in which two cases involving precisely the same
12 issues are simultaneously pending in different district courts
13 leads to the wastefulness of time, energy and money that
14 Section 1404(a) was designed to prevent"). The existence of a
15 related action in the transferee district is a strong factor to
16 be weighed with regard to judicial economy and may be
17 determinative. See, e.g., Citicorp Leasing, Inc. v. United
18 Amer. Funding, Inc., 2004 WL 102761 at *6 (S.D.N.Y. January 21,
19 2004.) "The judicial economy factor is a separate component of
20 the court's Section 1404(a) transfer analysis and may be
21 determinative in a particular case."

22 (b) Application:

23 It is an undisputed fact that the Minnesota litigation
24 was filed prior to this one, and as I discussed previously,
25 there is a substantial overlap between the FLSA actions as both

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1 deal with at-the-elbow consultants and payment of them, and
2 both cases have been broadly pled, such that the putative
3 collectives are duplicative, in part, of each other.
4 Accordingly, this case falls within the ambit of the
5 first-filed rule, which, while discretionary, weighs heavily in
6 favor of transfer. Indeed, the existence of the related action
7 in Minnesota demonstrates that there are substantial
8 efficiencies to be gained by avoiding duplicative litigation
9 here.

10 Furthermore, as I have previously articulated, I am
11 somewhat concerned by the fact that this case was not
12 seasonally disclosed to Judge Schultz. While I will not go so
13 far here as to determine that a reverse auction took place, the
14 fact that CJS took steps to cabin off these litigations from
15 each other is at least indicative evidence of a reverse
16 auction. And regardless of whether CJS intentionally created a
17 reverse auction, the existence of multiple cases covering the
18 same FLSA collective pending here and in Minnesota is a
19 duplicative and inefficient allocation of judicial resources
20 coupled with a real risk of harm to the interests of the
21 putative collectives. Accordingly, judicial economy and the
22 interests of justice strongly compel transfer here.

23 Nor does this case present one of the "special
24 circumstances" in which I might feel compelled to depart from
25 the first-filed rule. As Borup pointed out during the April 5,

J49KGRAM

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1 2019 conference, the existence of tolling agreements here and
2 in the Minnesota litigation, most importantly in the Minnesota
3 litigation, safeguard the plaintiffs against the risk of their
4 claims expiring during any delay caused by transfer if these
5 claims are covered by the claims covered by the district
6 court's order there. And the case law I have cited makes it
7 very clear that there is no categorical rule preventing the
8 application of the first-filed rule to opt-in FLSA collectives.
9 Rather, in a case such as this, where there are indicia of a
10 reverse auction implemented by the defendant with full
11 knowledge of both pending cases, my obligation to protect the
12 interests of the collective counsels towards transferring this
13 case to the court best positioned to evaluate any settlement at
14 issue.

15 None of the other seven 1404(a) factors weighs
16 strongly against transfer. Ms. Gray worked in New York, and so
17 her choice of forum here is given some weight. However, she
18 has pled that she "and other similarly situated ATEs were
19 subject to defendant's uniform policies and practices..."
20 complaint at paragraph 24. Her claim that she was the victim
21 of a "universal" policy has at least some support in the fact
22 that the Mayo Clinic-based plaintiffs in Minnesota have such
23 similar claims to the New York plaintiffs. So while it may be
24 slightly more convenient for Ms. Gray herself to litigate her
25 case here, and her individual facts have a nexus to this forum,

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1 the collective claims have no strong nexus with this district.
2 Accordingly, this factor weighs only slightly against transfer.

3 And while transfer will, of course, increase the
4 geographical distance between the adjudicating court and the
5 New York events and witnesses, any inconvenience caused by such
6 distance would be relatively minor and may be outweighed by the
7 benefits of access to the Minnesota evidence and
8 putative-collective members, who may provide substantial
9 assistance in litigating this case. Of course, this assumes
10 that this particular settlement is not simply endorsed by the
11 Minnesota court.

12 Indeed, ultimately, the Minnesota evidence and
13 witnesses may prove just as relevant to the Gray putative
14 collective as the New York evidence is, and nor can CJS claim
15 any inconvenience, as it is already litigating in Minnesota.

16 Similarly, I have not been presented with an adequate
17 basis upon which I could conclude that transfer would
18 meaningfully prejudice the parties here by interfering with
19 their settlement negotiations. As I've discussed, this case,
20 despite having been filed second and been seemingly cabined off
21 by the Minnesota litigation by CJS, that restriction and the
22 free flow of information may have had an adverse impact on the
23 value of the settlement negotiated here. Again, I take no
24 position on that issue, but note that the Minnesota court is
25 best positioned to make those determinations on a comprehensive

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1 basis and to safeguard the interests of the putative
2 collective.

3 I do not assume necessarily that the transfer will
4 give rise to a delay. The Minnesota court can evaluate this
5 proposed settlement as proffered by the Gray plaintiff and the
6 defendant, CJS. The Minnesota court can evaluate how it is
7 that they wish to approach the proposed settlement. The court
8 may accept the arguments proffered by counsel for the Gray
9 plaintiffs and by CJS that this settlement is appropriate and a
10 fair, reasonable compromise of the claims, and the district
11 court in Minnesota may also conclude, as advocated by the Gray
12 plaintiffs and CJS, that it will be in the best interests of
13 the opt-in collective members for the court to promptly
14 evaluate and approve that settlement.

15 I emphasize that I take no position on how it is that
16 the Minnesota court will or should treat this settlement that
17 has been presented to the court. They will make their own
18 independent judgment. The Minnesota court is capable of
19 considering the New York law with respect to any New York
20 law-related claims.

21 Finally, I note that the location of relevant
22 documents is of minor concern, given the realities of
23 electronic records, nor does it appear that litigating in
24 Minnesota meaningfully impacts the availability of witnesses or
25 evidence or implicates the means of the parties in either case.

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1 And, of course, the Minnesota court is equally familiar with
2 the FLSA as I am and, as I said earlier, is capable of applying
3 any relevant state law.

4 So, for all of these reasons, I find that the
5 first-to-file rule, judicial economy, and the interests of
6 protecting the putative collective here weighs strongly in
7 favor of the transfer, and that the countervailing factors hold
8 minimal weight. Accordingly, for all of those reasons, again,
9 I'm granting Mr. Borup's motion, and I am transferring this
10 case to the District of Minnesota. I will follow up on this
11 oral decision with a written order to that effect either
12 tonight or tomorrow morning.

13 So, counsel, thank you very much for your patience as
14 I read through my analysis of this issue.

15 As I just said, I'll issue a separate order ordering
16 the transfer of this case to the District of Minnesota without
17 delay. As I said earlier, I do not take any position regarding
18 the merits of the proposed settlement here or how it is that
19 the District of Minnesota will or should adjudicate the
20 reasonableness of that settlement. That's now up to the
21 district court in Minnesota, and counsel here are free to make
22 whatever arguments you like to that court regarding the
23 importance of timely approval of that settlement and your
24 desire not to couple it with the litigation going forward in
25 Minnesota.

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1 So I think that that completes my comments. I should
2 say, to the extent that you haven't heard it already, there's a
3 strong vein in my comments, CJS's decision to settle this case
4 separately while aware of the separately pending Minnesota
5 action has certainly weighed in my consideration here, and I
6 have considered that in making my decision that unified review
7 of all of the claims involved here is appropriate.

8 Anything else that we should take up here? First,
9 counsel for plaintiff?

10 MR. STEPHAN: No, your Honor.

11 THE COURT: Thank you.

12 Counsel for CJS?

13 MS. USENHEIMER: No. Thank you.

14 THE COURT: Thank you.

15 Counsel for Mr. Borup?

16 MR. SNODGRASS: No, your Honor.

17 THE COURT: Good. Thank you, all.

18 * * *